

Fab Owners Association Newsletter Q3'2017

Q3'2017 Meeting Recap

On July 13, the FOA held its Q3'17 meeting along with its 8th annual SpeedNetworking event. Both occurred once again in conjunction with SEMICON West in San Francisco. Below we see FOA Executive Director **Tom Salmon** welcoming Device Makers to the morning session, which included updates on FOA Study Teams, the final 2017 Survey 3 results and a MAX Educational Series presentation on "Survey 3 Business Intelligence". There was also a presentation by **McKinsey** on SMART Manufacturing and updates by **Darryl Hatano of ON Semiconductor** on legislation related to tool licensing and Helium supply issues. During the Open Forum session toward the end of the morning, **Dale Miller of GLOBALFOUNDRIES** talked about the team he is leading on inter-DM tool sales opportunities and **Kathy Clevenger of Microchip** presented an overview of the Quality Benchmarking team that she is overseeing.





Thursday's lunch was generously hosted by Associate Member **Busch Vacuum**. **Derek Shields**, Director of Strategic Alliances, (at left) presented on Busch's products and strategy.

Thursday afternoon was our 8th annual SpeedNetworking event (shown below), which provides Associate Members 10 min. to discuss their products and services with select Device Makers. Representatives from 9 Device Makers including **Broadcom, GLOBALFOUNDRIES, Honeywell, Infineon, Microchip, MIT Lincoln Labs, Qorvo, Western**

Digital and X-Fab - donated their afternoon to hold 89 meetings with 30 Associate Member companies. This was a sharp increase in the number of participating AM's and number of meetings vs. 2016. The vast majority of AM's rated the event highly and would like to participate again in 2018.





Thursday night was the annual meeting and dinner for the Board of Directors. This year's locale was once again the E&O Kitchen and Bar in San Francisco. The event was attended by BOD members Dale Miller from GLOBALFOUNDRIES, Kathy Clevenger from Microchip, Lloyd Whetzel from X-Fab, Tom Salmon – FOA Executive Director and L.T. Guttadauro – FOA Executive Director Emeritus. AMAC members Dan Estrada from Eyelit and Tom Norment from Brumley South as well as FOA Secretary Joe Ardini were also there.

FOA 2017 Collaborative Forum Information

The FOA Collaborative Forum has a new venue for 2018! The 6th annual event will be held at the DoubleTree Resort, Paradise Valley in Scottsdale, AZ on Feb.21-22, 2018. The initial Request for Proposals will be sent out soon with proposals due in mid November. Note that a proposal need only be 3-4 sentences describing the topic and specifying the collaborating DM.

To all our Associate Members, please consider taking advantage of this chance to highlight your company's achievements and reach new customers. For those of you who've helped make this event a great success in the past, we thank you and encourage you to join us again. For those of you who haven't participated so far, please consider giving a case study for 2018.

New Members

Please welcome our new members, Emcore and Centrotherm.



EMCORE Corporation

EMCORE Corporation is a leading provider of advanced Mixed-Signal Optics products that provide the foundation for today's high-speed

communication network infrastructures and leading-edge defense systems. EMCORE pioneered linear fiber optic transmission technology, and today is a leader in optical components and complete end-to-end solutions for high-speed communications networks, enabling systems and service providers to meet growing demand for bandwidth and connectivity.

With its world-class InP semiconductor wafer fabrication facility, EMCORE has fully vertically-integrated manufacturing capability and also provides contract design, foundry and component packaging services. EMCORE is headquartered in Alhambra, California with InP wafer fabrication operations and ISO 9001 certified manufacturing in Alhambra, Warminster, PA and Beijing, China.



Centrotherm International AG

Centrotherm develops and realizes innovative thermal solutions with its globally operating customers to secure the world of tomorrow.

Its products and solutions for the photovoltaic, semiconductor and microelectronics industries make an important contribution to the generation of renewable energies, energy-efficient technologies and future applications. This protects the environment through a sustainable use of resources.



Worldwide, Centrotherm is your reliable partner for tailor-made solutions. The continuous increase in efficiency of your value chain is our highest claim as a technology leader. Our highly qualified employees realize valuable products and services for you.

Upcoming Meetings

- Q4'17 meeting: October 18-19 at TowerJazz in Newport Beach, CA
- 2018 Collaborative Forum: Feb. 21-22, 2018 in Scottsdale, AZ

If you would like to attend any of our upcoming meetings, please contact Tom Salmon - tom@waferfabs.org or Joe Ardini - joe@waferfabs.org and they will gladly send you a personal invitation.

Look forward to seeing you in Southern California!

Sincerely, Tom, L.T. & Joe